

Nancy Owens, President & Co-Founder

Senate Committee on Economic Development, Housing and General Affairs

Affordable Housing

February 2025



Investing in communities. Building possibilities.

#### Who We Are

Evernorth is a nonprofit community development organization that provides the northern New England states with Low Income Housing Tax Credit (LIHTC) syndication, real estate development services, affordable housing loan products, and New Markets Tax Credits to advance projects and policies that create more inclusive places to live.

Over

\$1.6 billion



and apartments built for low and moderate income Americans

Equity Capital raised and deployed for affordable housing

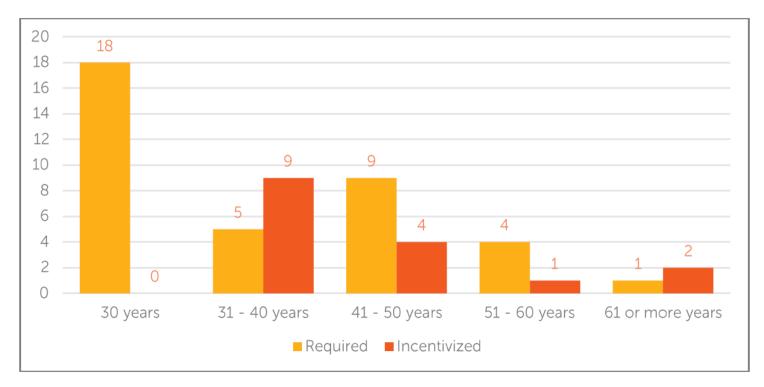


generated through our economic development subsidiary, Evernorth Rural Ventures, that leveraged additional investment of \$300 million

# Permanent Affordability

- Less expensive to re-invest in existing housing than to replace it.
- Reduces the loss of affordable housing to the market
- Preserves homes for residents

35 State HFAs Incentivize or Require Additional Affordability



# Permanent Affordability and Preservation



Whitcomb Woods Constructed **1980** by private owner 65 apartments with Section 8 Rental Subsidy



Whitcomb Terrace, 19 new units constructed on same site in 2004



# Permanent Affordability and Preservation

Whitcomb Woods constructed 1980 by private owner

Acquired by nonprofit owners in 2003 for \$3.35M Renovated and preserved as affordable housing

TDC: \$72,300 per unit

Developed excess land on the site in 2004 to create Whitcomb Terrace, 19 new units

TDC: \$139,600 per unit

22 years later, Whitcomb Woods in 2025 needs further investment to address aging infrastructure and systems.

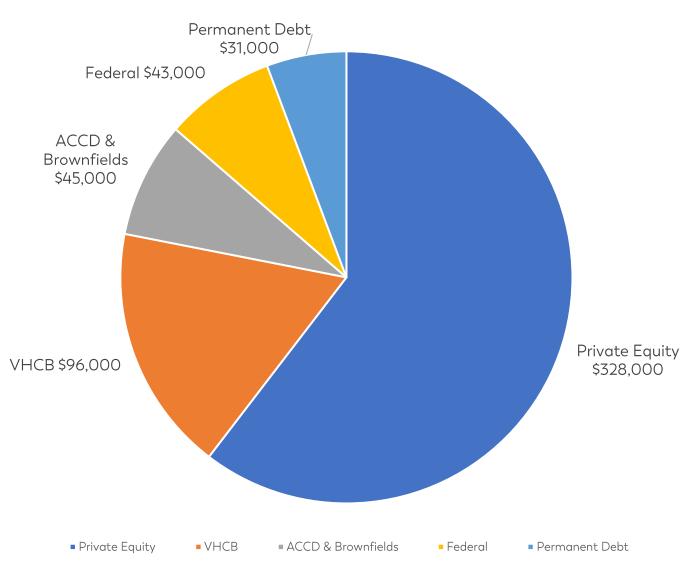
TDC: \$173,300 per unit

\$245.6K

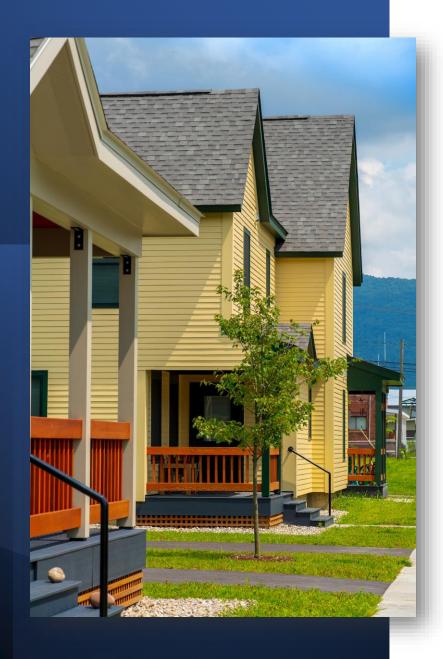
Per unit capital investment preserved 65 homes with 2 investments since 2003

#### VHCB Funding for Affordable Housing

New Construction Funding Sources Per Unit







### Evernorth Development Pipeline

- With our partners across VT, we have 322
   apartments in 9 neighborhoods currently under
   construction, totaling over \$121M in construction
   contracts.
- We have 13 projects totaling 349 apartments in pre-development.
- These may <u>not be built</u> without additional appropriations to VHCB beyond base funding

# Maplewood Commons Rutland

- Working in partnership with Cornerstone Housing Partners
- 30 mixed-income affordable family apartments on a vacant lot across from Hickory Street in Rutland
- Fully funded, construction is expected to begin this spring.



# Sykes Mountain Ave Hartford

- Evernorth and Twin Pines propose the new construction of a 48-unit multi-family apartment building within Hartford's state-designated Growth Center.
- It is the affordable component of a 242-unit master development of market rate housing that is permitted and slated to start construction in the spring of 2025 and be completed in a single phase.





We respectfully request the
Legislature fund VHCB
at its full statutory share of roughly
\$36.9M in FY26

and continue its commitment to grow the resources to build more housing.

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